

## RENEW INNOVATE GROW 2024 ANNUAL GENERAL & SPECIAL MEETING OF SHAREHOLDERS



YOUR MARINE CARRIER OF CHOICE.<sup>™</sup>

## AGENDA

- Formal Meeting
  - Elect Directors
  - Appoint Auditors
  - Renew Stock Option Plan
- Business Presentation

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# **ELECT DIRECTORS**

1. Mats H. Berglund

6. Trinity O. Jackman

- 2. Richard B. Carty
- 3. Jens Grønning
- 4. E.M. Blake Hutcheson
- 5. Duncan N.R. Jackman

- 7. Mark McQueen
- 8. Clive P. Rowe
- 9. Gregg A. Ruhl
- 10. Eric Stevenson





## **APPOINT AUDITORS**

# **Deloitte**





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# **APPROVE STOCK OPTION**

To approve the continuation of the Company's stock option plan.







#### FORWARD LOOKING STATEMENT

Certain statements in this document about our current and future plans, expectations and intentions, results, levels of activity, performance, goals or achievements or any other future events or developments constitute forward-looking statements. Forward-looking statements are based on estimates and assumptions made by us in light of our experience and perception of historical trends, current conditions and expected future developments, as well as other factors that we believe are appropriate and reasonable in the circumstances, but there can be no assurance that such estimates and assumptions will prove to be correct.

Many factors could cause our actual results, level of activity, performance or achievements or future events or developments to differ materially from those expressed or implied by the forward-looking statements. The purpose of the forward-looking statements is to provide the reader with a description of management's expectations regarding the Company's financial performance and may not be appropriate for other purposes; readers should not place undue reliance on forward-looking statements made herein, recognizing that all such forward information is based on assumptions about the future that may not ultimately be borne out and are subject to many risks and uncertainties, including those listed above. Furthermore, unless otherwise stated, the forward-looking statements contained in this document are made as of the date hereof (unless stated to be as of an earlier date), and we have no intention and undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. The forward-looking statements contained in this document are expressly gualified by this cautionary statement. Management approved the forward-looking financial information as of May 1, 2024. Certain figures included herein are non-GAAP measures. Please see our MD&A for further discussion of non-GAAP disclosures.

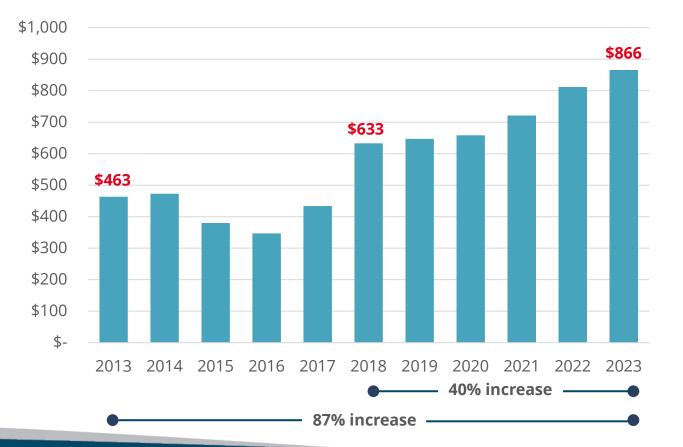
ALL AMOUNTS IN C\$ MILLIONS EXCEPT PER SHARE AMOUNTS AND UNLESS OTHERWISE NOTED.



# **FINANCIAL SNAPSHOT**

#### NON-GAAP

#### FREIGHT REVENUE<sup>(1)</sup>





(1) Freight revenue from each segment includes our proportionate share of freight revenue from our respective joint ventures and excludes revenue from non-marine activities of the company.



# FINANCIAL SNAPSHOT

### SHARE OF MARINE SEGMENT EARNINGS

2018 20% 2013 12% 41% 38% 35% 34% 28% 25% 31% 23% 14% Domestic Dry-Bulk Product Tankers Ocean Self-Unloaders 65% increase -143% increase



2023

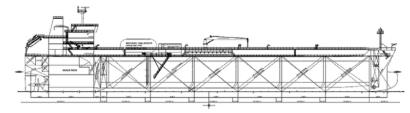
# STRATEGIC ADVANCEMENT

& DIVERSIFICATION









**Ocean Self-Unloaders** 









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### HOW WE'RE PROPELLING PROGRESS



BIOFUEL TRIALS



LEARNING MANAGEMENT SYSTEM



DIVERSITY, EQUITY & INCLUSION COUNCIL



STARLINK MARITIME



FUELOPT



EMPLOYEE ENGAGEMENT SURVEY



SAFETY NEWSLETTER



TOP EMPLOYER & COMMUNITY AWARDS



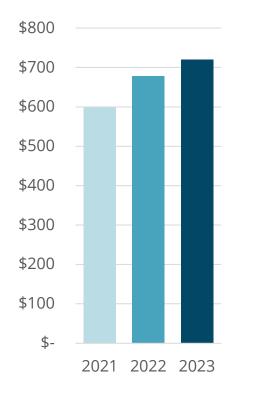
# 2023 FINANCIAL RESULTS



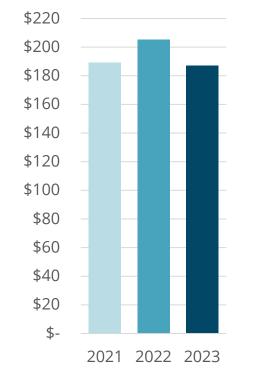
YOUR MARINE CARRIER OF CHOICE."

# **FINANCIAL SNAPSHOT**

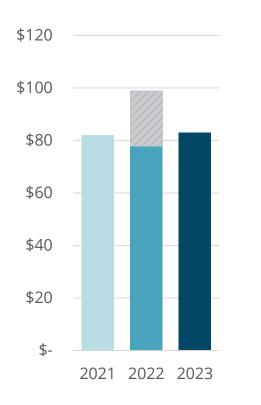
**REPORTED REVENUE** 



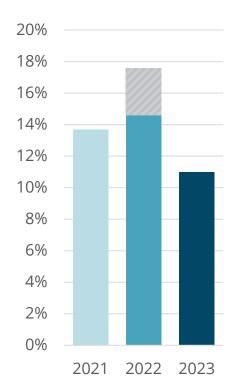
#### **EBITDA**



#### **NET EARNINGS**



#### **RETURN ON EQUITY**

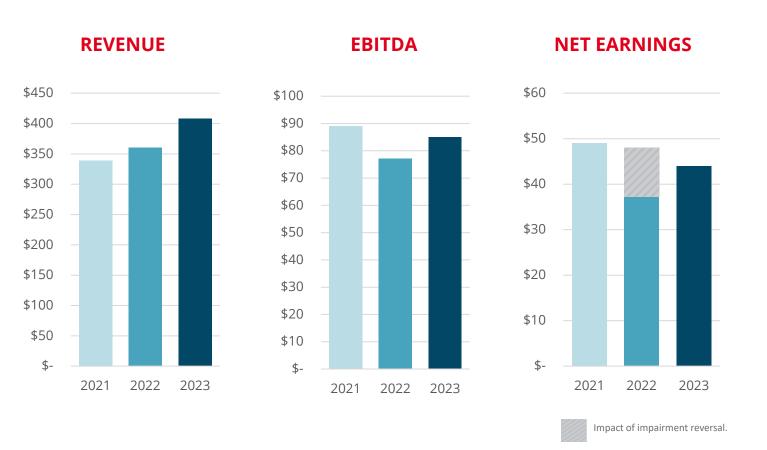


Impact of gain on the sale of Station Mall within the Investment Properties segment and an impairment reversal within the Domestic Dry-Bulk Segment.



## DOMESTIC DRY-BULK FINANCIAL PERFORMANCE

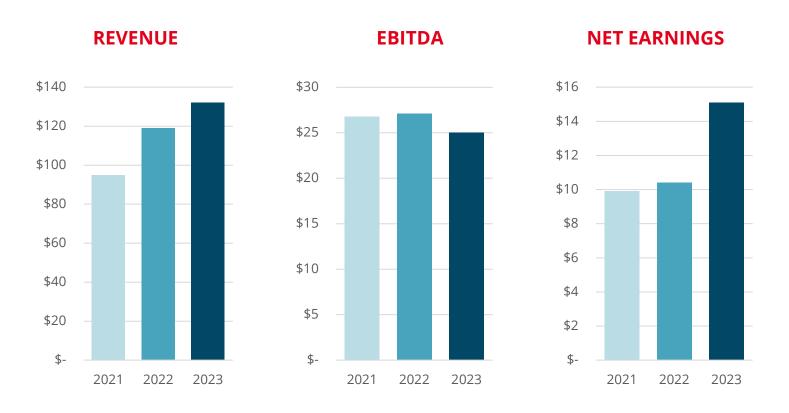






## PRODUCT TANKERS FINANCIAL PERFORMANCE



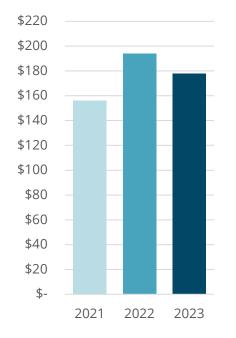


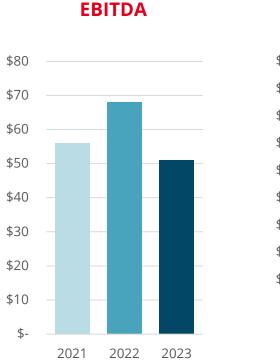


## OCEAN SELF-UNLOADERS FINANCIAL PERFORMANCE

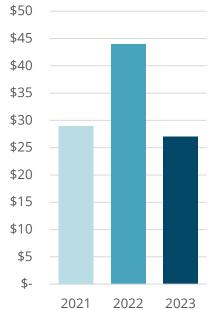


#### REVENUE





#### **NET EARNINGS**





## **GLOBAL SHORT SEA SHIPPING FINANCIAL PERFORMANCE**





(1) Freight Revenue from the Global Short Sea segment is not included in our consolidated reported revenue figure. Freight Revenue shown is 50% of joint venture revenues. (2) Equity earnings and EBITDA shown includes the Company's 50% share of the respective figure.



2023

2022

# **SHAREHOLDER RETURNS**

#### **DIVIDENDS PAID PER SHARE**



#### **TOTAL SHAREHOLDER RETURN (TSR)**





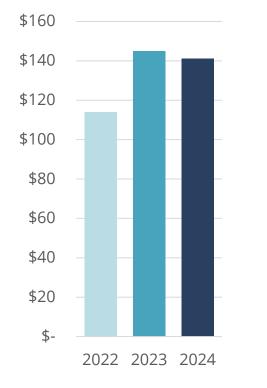




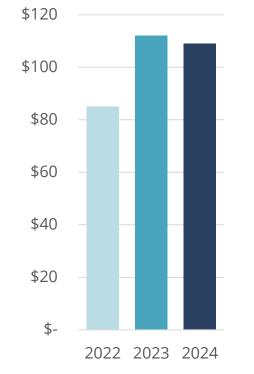
# FINANCIAL SNAPSHOT

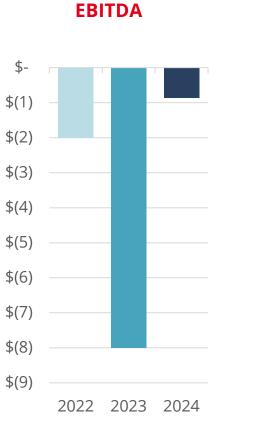
Q1 2024

**FREIGHT REVENUE** 



#### **REPORTED REVENUE**



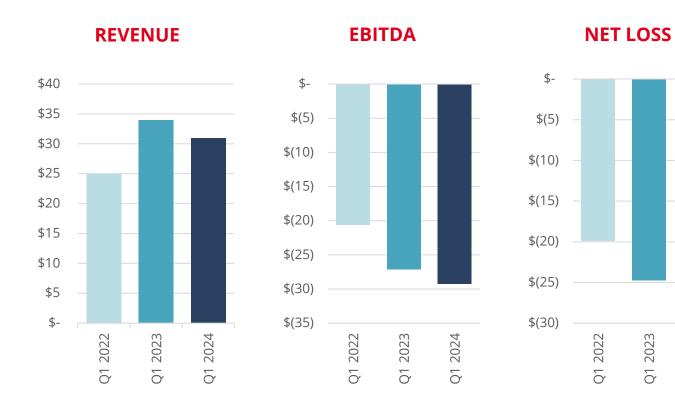


**NET LOSS** 





## DOMESTIC DRY-BULK FINANCIAL PERFORMANCE

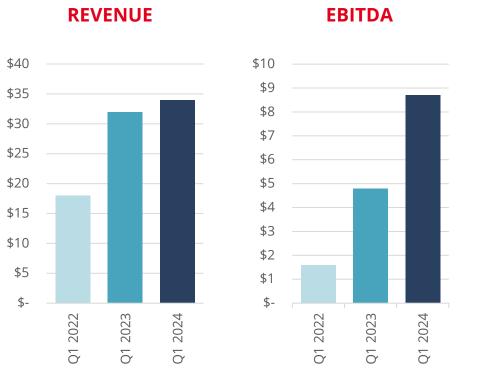


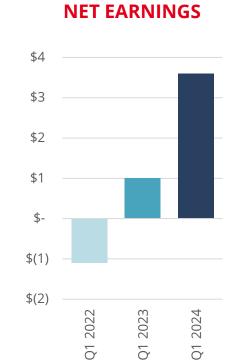


Q1 2024



## PRODUCT TANKERS FINANCIAL PERFORMANCE

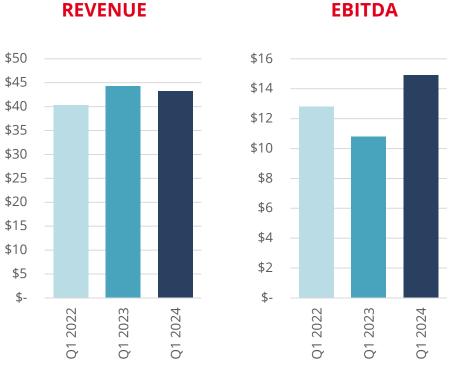


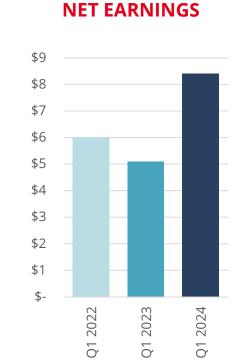






## OCEAN SELF-UNLOADERS FINANCIAL PERFORMANCE









## GLOBAL SHORT SEA SHIPPING FINANCIAL PERFORMANCE



(1) Freight Revenue from the Global Short Sea segment is not included in our consolidated reported revenue figure. Freight Revenue shown is 50% of joint venture revenues.

(2) Equity earnings and EBITDA shown includes the Company's 50% share of the respective figure.



# 2024 BUSINESS OUTLOOK









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# **QUESTIONS?**

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